



Ice Fish Farm AS

First Quarter 2022 results

25 May 2022

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Forward looking statements

This Presentation contains forward-looking information and statements relating to the business, financial performance and results of the Group and/or industry and markets in which it operates.

Forward-looking statements are statements that are not historical facts and may be identified by words such as "aims", "anticipates", "believes", "estimates", "expects", "foresees", "intends", "plans", "predicts", "projects", "targets", and similar expressions. Such forward-looking statements are based on current expectations, estimates and projections, reflect current views with respect to future events, and are subject to risks, uncertainties and assumptions.

Forward-looking statements do not guarantee future performance and risks, uncertainties and other important factors could cause the actual results of operations, financial condition and liquidity of the Group or the industry to differ materially from this results expressed or implied in this Presentation by such forward-looking statements. No representation is made that any of these forward-looking statements or forecasts will come to pass or that any forecast result will be achieved, and you are cautioned not to place any undue influence on any forward-looking statement.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot assure you that our future results, level of activity, performance or achievements will meet these expectations. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Unless we are required by law to update these statements, we will not necessarily update any of these statements after the date of this report, either to make them confirm to actual results or changes in our expectations.

Table of contents

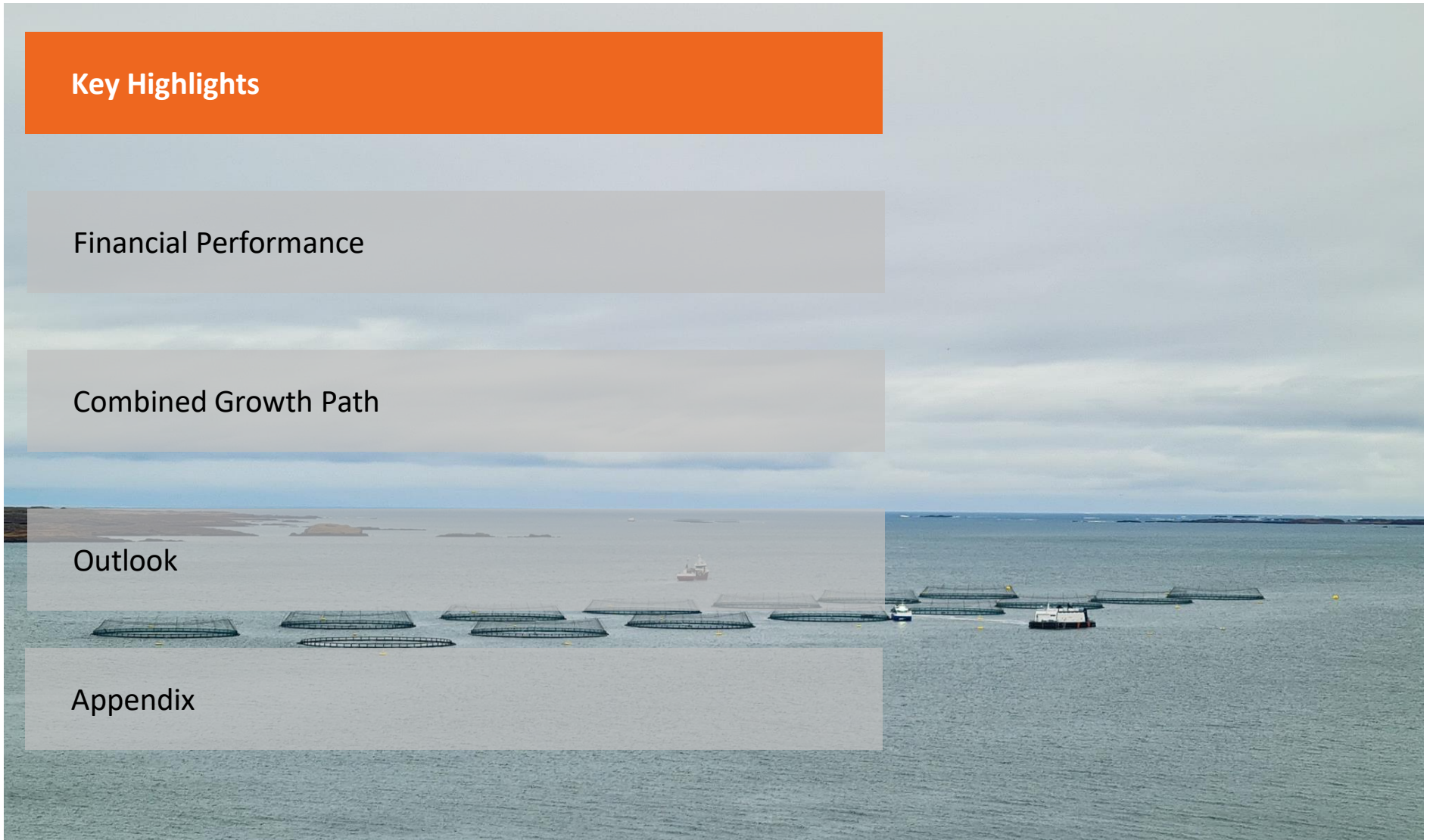
Key Highlights

Financial Performance

Combined Growth Path

Outlook

Appendix



Highlights in Q1 2022

- 🐟 ICE FISH FARM AS harvested 2.712 tons in Q1 2022 compared to 1.496.tons in 2021.
- 🐟 EBIT for salmon amounted to NOK -4,8 per kg in Q1 2022 compared to NOK 4,4 per kg in Q1 2021.
- 🐟 Total of 7,2M 330 gr smolts for 2022 generation. All will be premium salmon, based on ICE FISH FARM certifications and premium prices.
- 🐟 One farming site of Laxar Fiskeldi ehf. with ISA discovered last weekend will be harvested out as fast as possible.

STRATEGIC UPDATE ON COMBINED COMPANY

- 🐟 Combining Laxar closing date is 30 May 2022 with and EGM
- 🐟 Have ongoing process/dialog with financial institutions to refinance
- 🐟 Foresee that combined company might benefit from being a larger scaled company

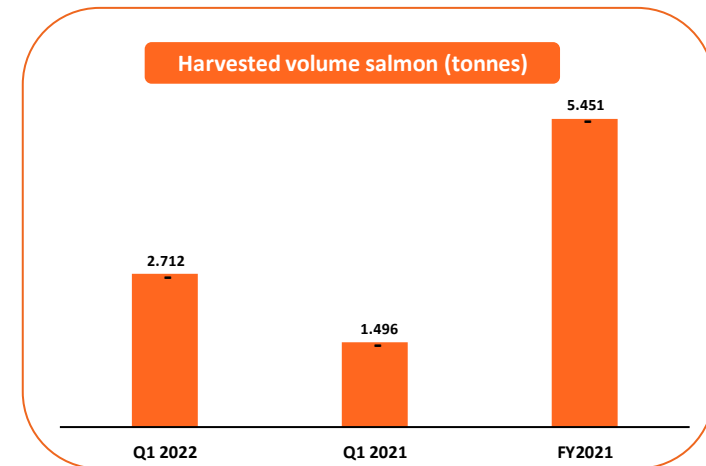
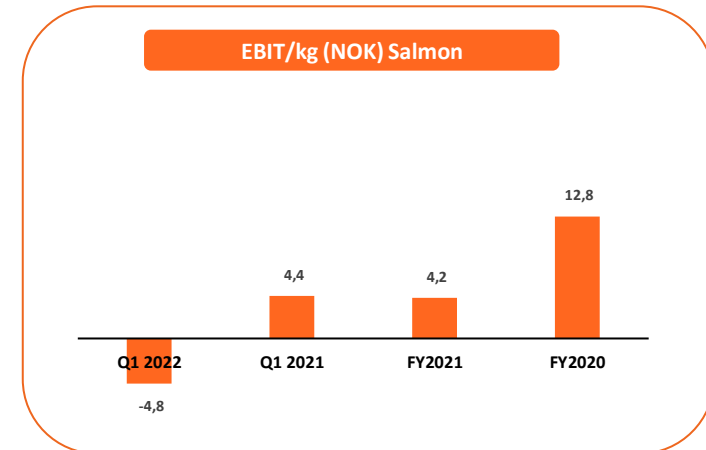


Table of contents

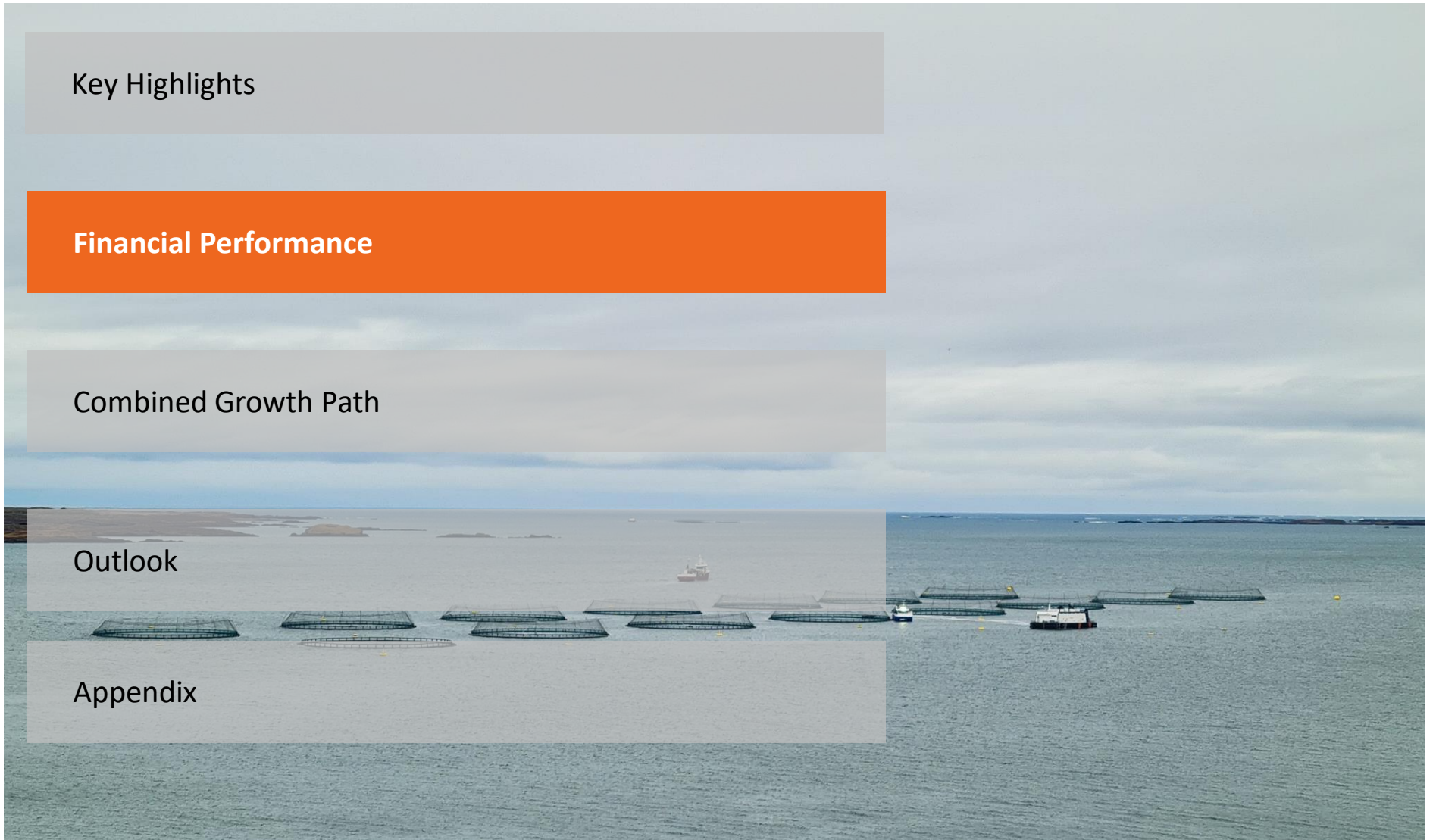
Key Highlights

Financial Performance

Combined Growth Path

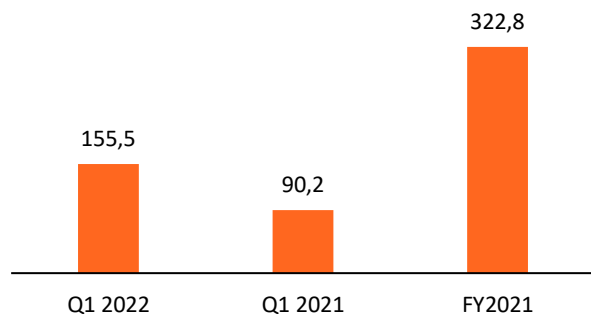
Outlook

Appendix

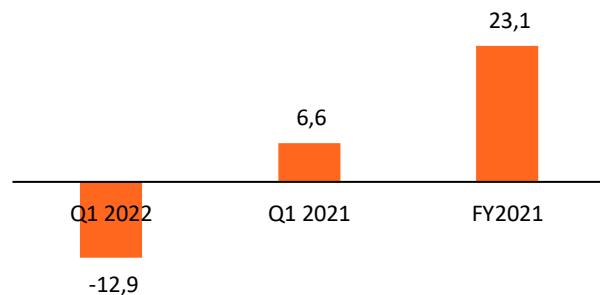


Financial summary

Revenue Group (NOK'm)



Operational EBIT Group (NOK'm)



Challenging Quarter

- 🐟 Harvested volumes doubled in Q1 2022 compared to Q1 2021.
- 🐟 Despite increased harvesting and higher revenues the EBITDA was negative -1M NOK in Q1.
- 🐟 Investments for the past couple of years cause increased depreciation which cause Operational EBIT to be around -12.9M NOK.
- 🐟 Loss of 13M NOK in Q1.
- 🐟 We aim to get back on track in Q3 when harvesting resumes

Consolidated Income statement 2021

NOK'000	Q1 2022 (01.10-31.3)	Q1 2021 (01.10-31.3)	FY2021
Operating income	155.518	90.177	322.764
EBITDA	-906	14.424	61.572
Depreciation	11.986	7.783	38.425
Operating EBIT	-12.892	6.641	23.147
Net fair value adjustment biomass	-10.508	-8.429	15.503
EBIT	-23.399	-1.788	38.650
Net financial items	3.581	-2.806	2.799
Profit or loss before tax	-19.819	-4.594	24.471
Income tax expense	6.443	1.928	-4.525
Profit or loss for the period	-13.376	-2.666	19.946

Financial summary

Strong balance sheet

Assets

- Biological assets decreased 84M NOK
- Slight increase in PPE and investments in and loans to associated companies.

Equity

- Strong equity ratio roughly 66%

Liabilities

- Slight decrease in total liabilities due to decreased biological assets.
- Current liabilities increase and non-current liabilities decrease due to changed classification of biomass loan which will mature in 2023.
- Net interest bearing debt slight decreases between end of Q1 2022 and Year end 2021.

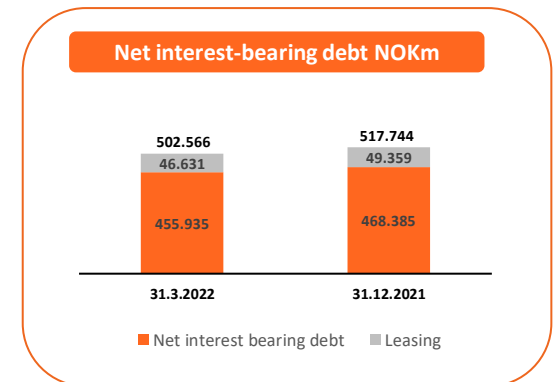
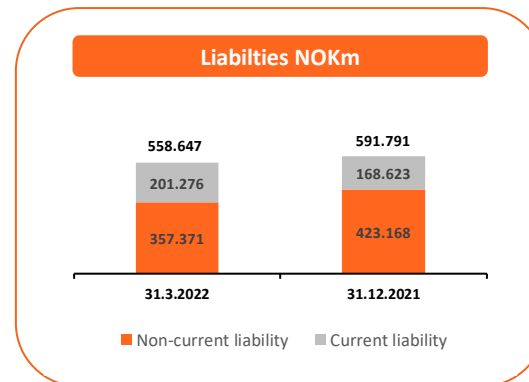
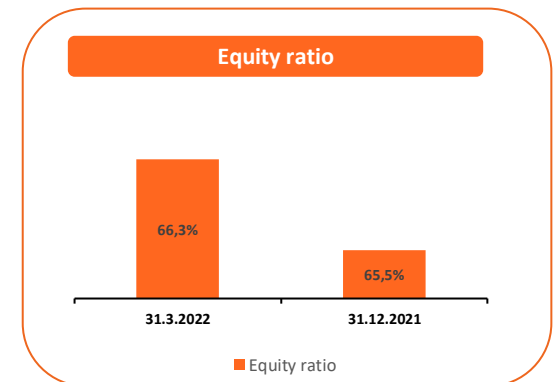
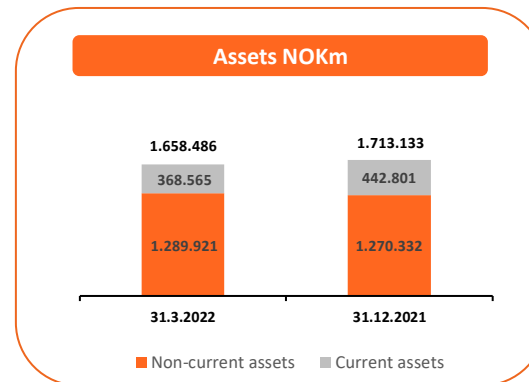


Table of contents

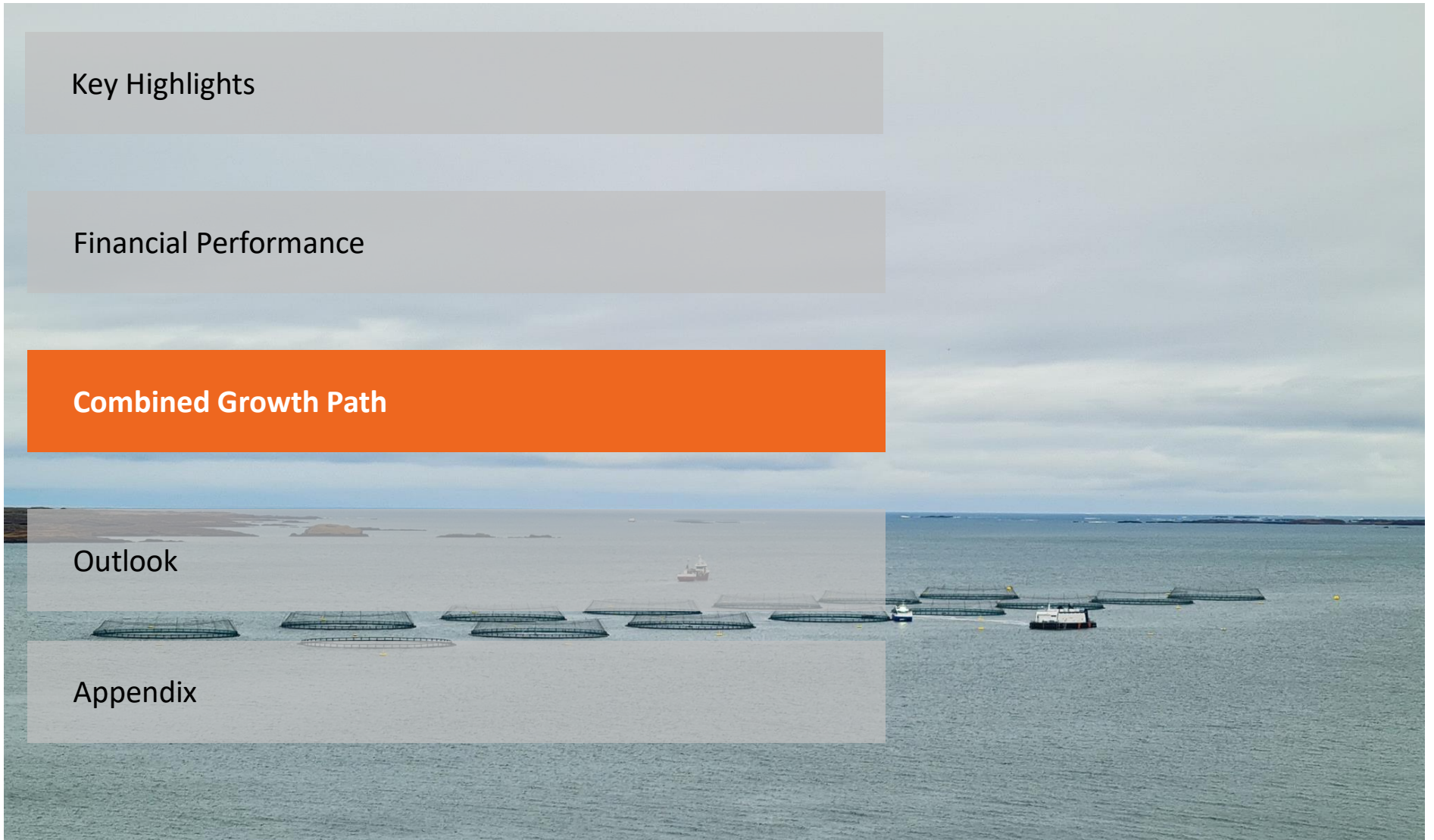
Key Highlights

Financial Performance

Combined Growth Path

Outlook

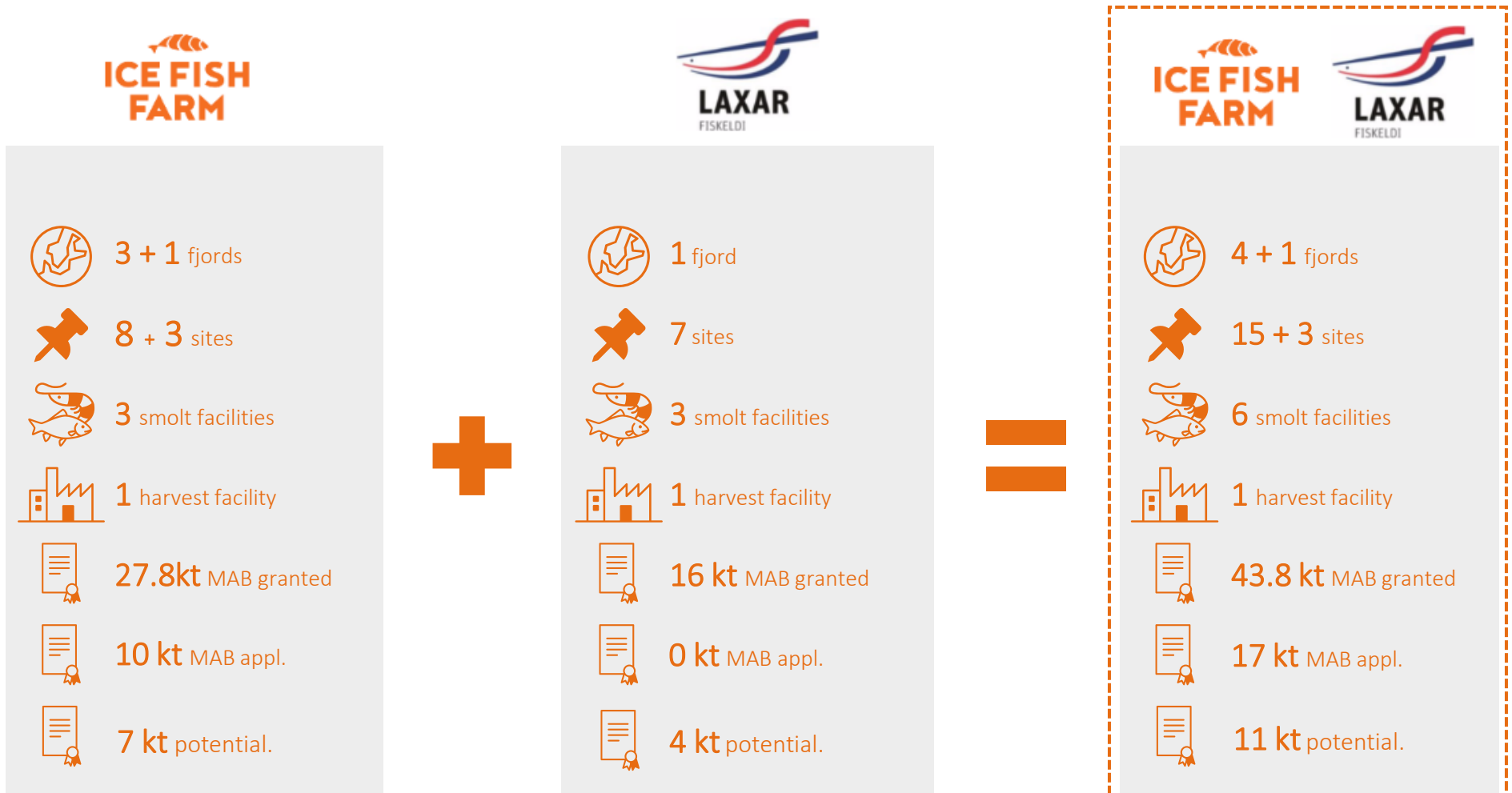
Appendix



Long term effects of combining the companies will pay off



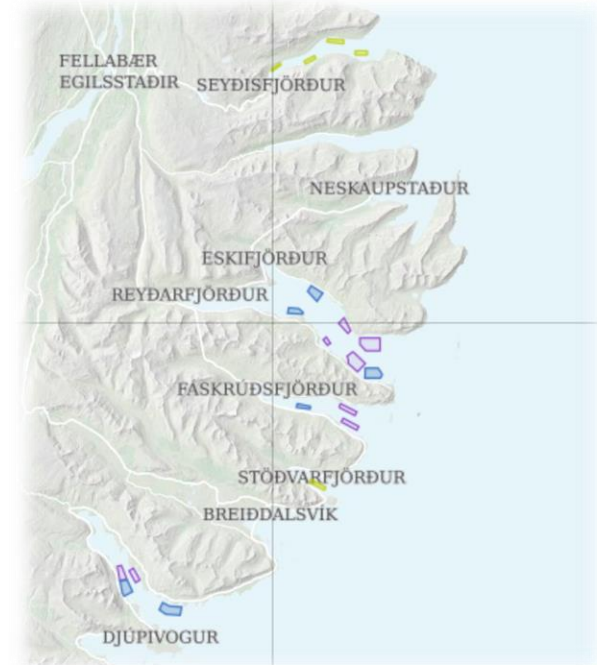
Ice will become a market leader with full access of the East Fjord



Production Synergy – Potential for significant improvement

Reach Stable Yearly Production \approx 30 000 tonnes.

- 🐟 Yearly release 7-8 million post smolt >300 gram
- 🐟 Reduced Biological Risk
 - 🐟 Bigger smolts - > reduced time in sea -> reduce exposure for risks
 - 🐟 15 (18) sites and 4 (5) fjords
 - 🐟 Possibility to separate generations and reduce risk for cross generation biological risk's
 - 🐟 Harmonize feeding, cage set up and density limits
 - 🐟 Strong operational team optimizes use of resources
- 🐟 Harvesting
 - 🐟 Joint company will optimize use of 120 tons daily capacity



Access to the hole farming region.



Pure natural farming on the east coast of ICELAND.



New equipment in sea.



High technology feeding, giving great results already.

Highlights in Q1 2022 – Combination of ICE FISH FARM and Laxar

Transaction overview

- Expected closing on the 30th May 2022

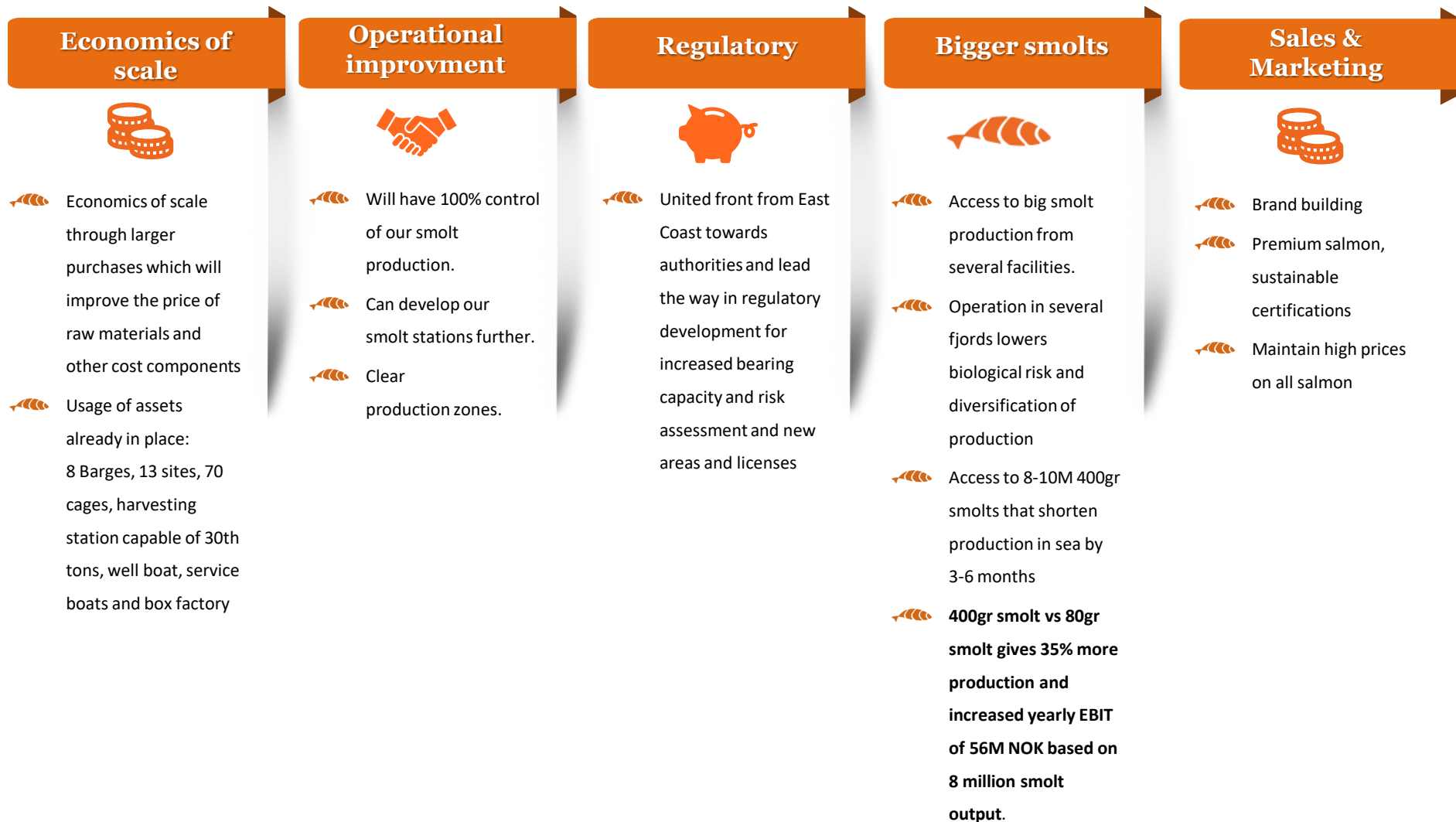
Business overview

- Laxar have fertile license of 16th tons in Reyðarfjörður with 7 sites
- Harvested 3.000 tons in 2019, 4.600 tons in 2020 and 9.400 tons 2021
- Laxar owns a smolt station with proven strong operational track record with capacity of 4M 400gr smolt and over 30 000 cubic tank capacity
- Laxar owns 1/3 in Búlandstindur Harvesting station taking ownership to 2/3 post acquisition
- Challenging year for Laxar in 2021 with
 - High mortality due to winter storms
 - ISA outbreak resulting in accelerated harvesting
- ISA is an operational risk which applies similarly on both sides and no specific regulations in the SPA is therefore provided
- ISA outbreak in Reyðarfjörður was known when the exchange ratio was agreed
- ISA considered to already be reflected in the relative valuations

Balance sheet of Laxar

EUR	31.12.2021	31.12.2020
Licenses	664.839	677.537
Property, Plant and Equipment:	42.060.948	35.015.731
Deferred income tax asset	2.974.297	327.012
Total fixed assets	45.700.084	36.020.280
Biomass	28.672.414	44.463.118
Other inventories	781.512	1.827.436
Account receivables	2.536.623	958.548
Related parties	261.001	532.919
Other receivables	2.952.280	2.926.446
Cash and cash equivalents	4.604.965	452.153
Total current assets	39.808.795	51.160.620
Total assets	85.508.880	87.180.900
Share capital	45.256.451	37.001.570
Accumulated losses	(11.946.668)	(1.351.931)
Total Equity	33.309.782	35.649.639
Total non-current liabilities	39.601.649	39.571.853
Accounts payable	7.477.566	9.433.124
Accounts payable related parties	1.690.542	0
Other current liabilities	621.668	384.842
Current maturities	2.807.674	2.141.443
Total current liabilities	12.597.449	11.959.409
Total liabilities	52.199.098	51.531.262
Total Equity and liabilities	85.508.880	87.180.901

Clear strategical combination rationale



Initiatives to improve performance

Operations and mitigating actions

- 🐟 Smolt strategy
- 🐟 Production areas – more fjords/more area
- 🐟 Full control in the East Coast
- 🐟 Better utilization of crew and equipment
- 🐟 Same harvest station
- 🐟 Better utilization of fish transport (well boat)

ISA Actions

- 🐟 Surveillance and monitor all sites
- 🐟 We harvest our sites that have ISA
- 🐟 Next generations will have no interaction to ISA sites / production areas
- 🐟 Seperate boats, equipment, landbases and team
- 🐟 Better control of external boats
- 🐟 Start using ISA vaccine when approved
- 🐟 Bigger smolt – shorter production periode

Other strategic initiatives

- 🐟 Vidar Aspehaug, „founder and former CEO of Pathogen“



Certifications that ensure environmentally-friendly production

Certified quality and sustainable aquaculture



All salmon will be certified

- 🐟 All smolt put to sea in 2022 will be certified salmon and possible to sell to high end customers and retailers in USA.
- 🐟 Or goal of producing superior premium salmon to achieve higher market prices as we have shown.



Qualifications

Complete transparency of origin and production

Quality at each stage of the production

Commitment towards the local communities

Great aquaculture farming practices

Adherence to principles of corporate social responsibility

Maintenance or improvement of surrounding ecosystem



Table of contents

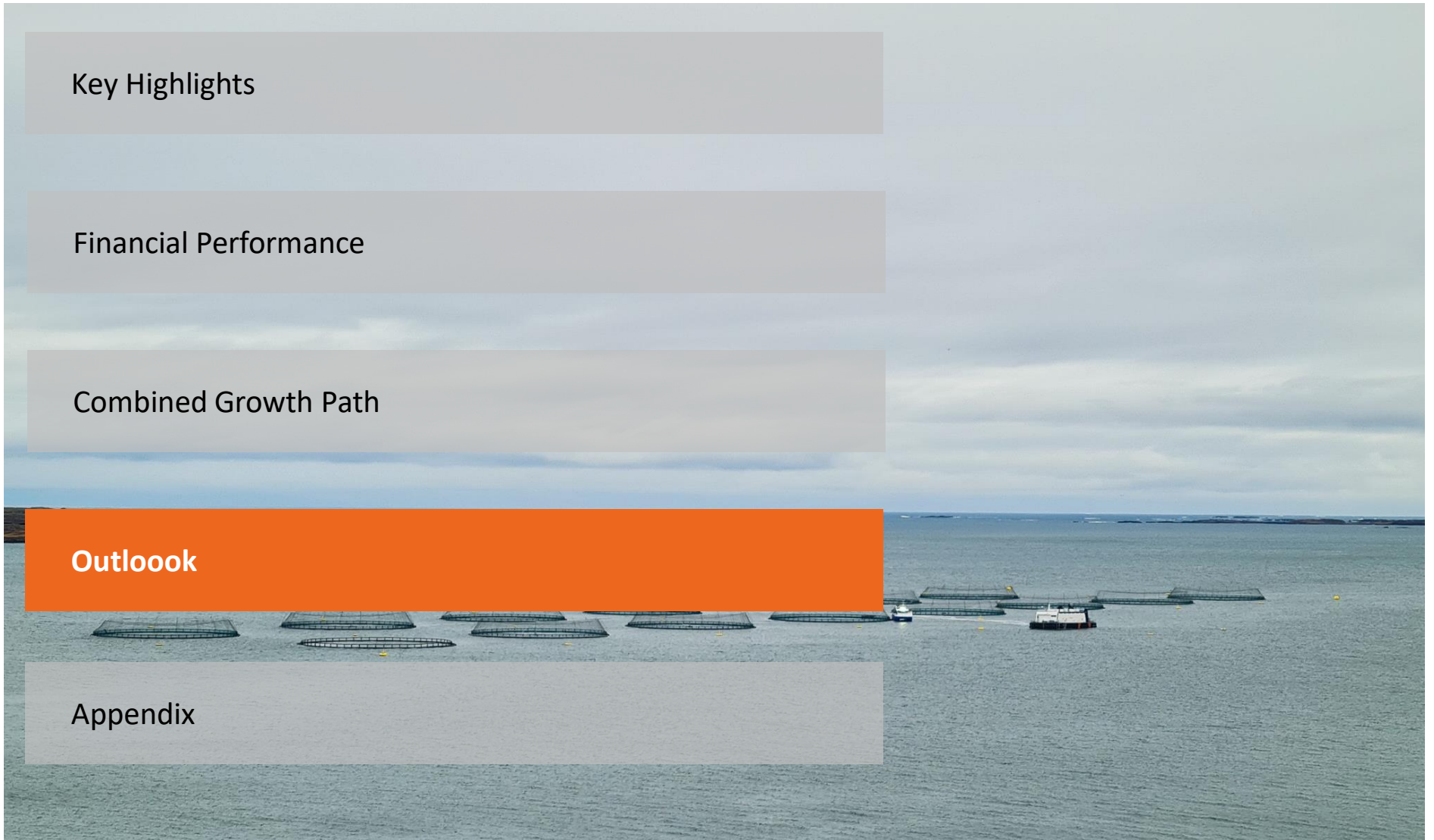
Key Highlights

Financial Performance

Combined Growth Path

Outlook

Appendix



Outlook combined company

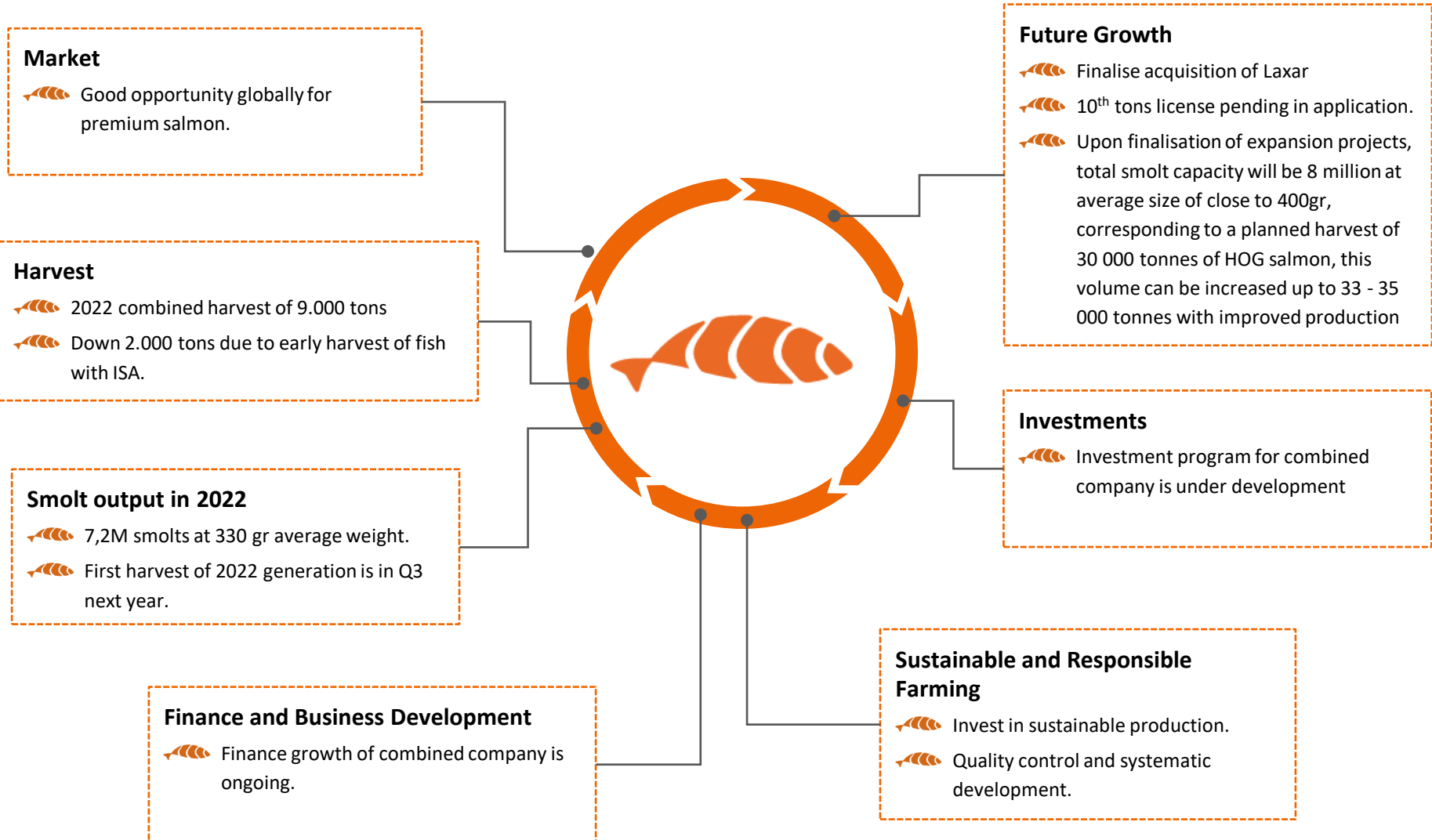




Table of contents

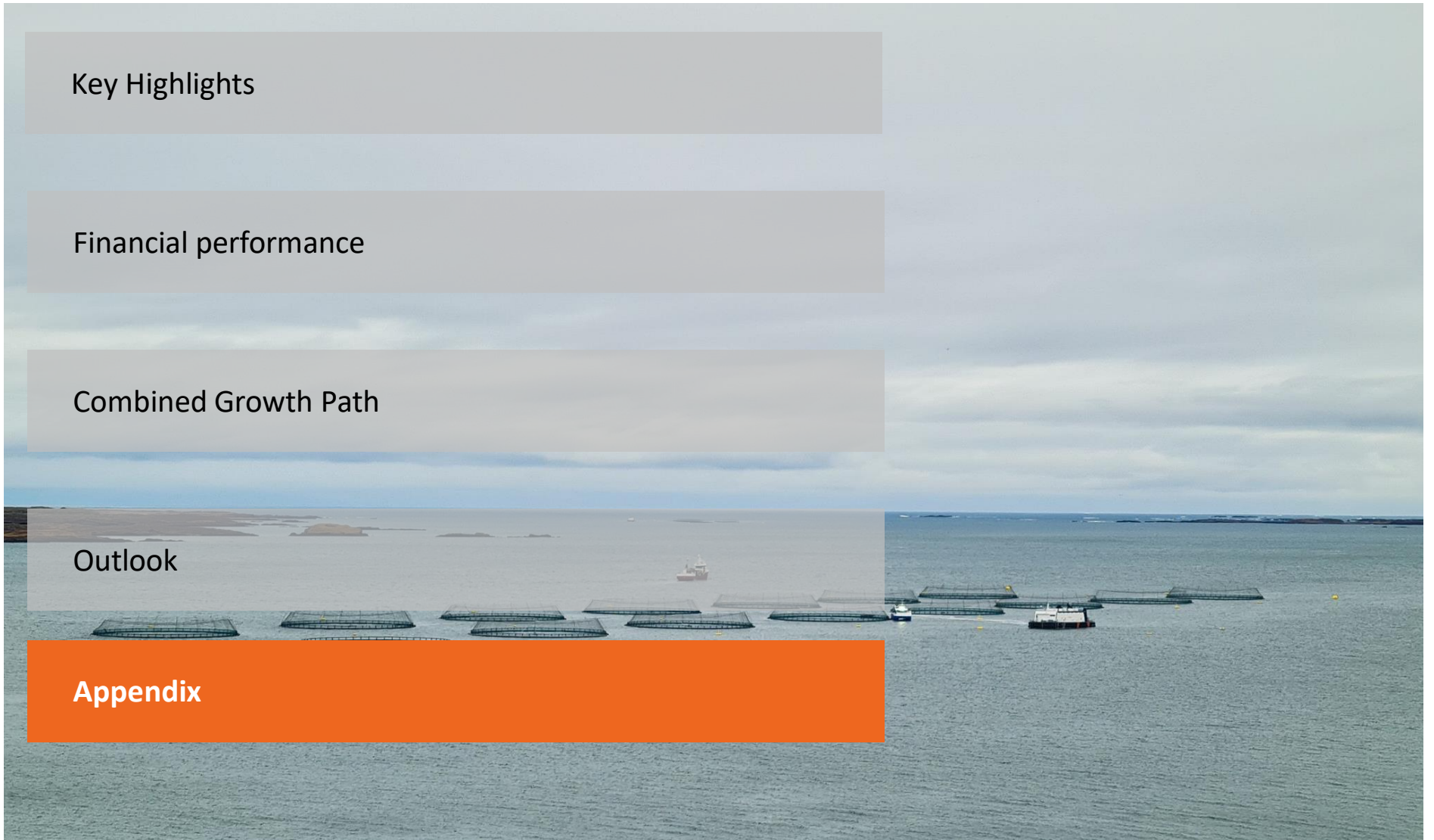
Key Highlights

Financial performance

Combined Growth Path

Outlook

Appendix



Ice Fish Farm at a glance combined with Laxar

Key Highlights



100% control of Region

13 farming locations and 36,8th tons MAB licenses potential of reaching 71 th tons of MAB



14.878 tons

Harvested Volume in FY'21

+



Set for growth

7,6 million 330gr smolt output in 2022

180 employees



NOK 780 million

Total revenue in FY'21



State of the art equipment

New barges, boats, cages, smolt stations.

Established farming stronghold



● 3 Smolt stations
Total cubic over 50th
Capacity of 10M 400gr smolts.

- ★ Fjords with granted licenses
- Fjords granted license in 2022
- Fjords still waiting to get biomass measurements, before an auction process. ICE FISH FARM has active application on these sites, giving ICE FISH FARM advantage

Farming locations:

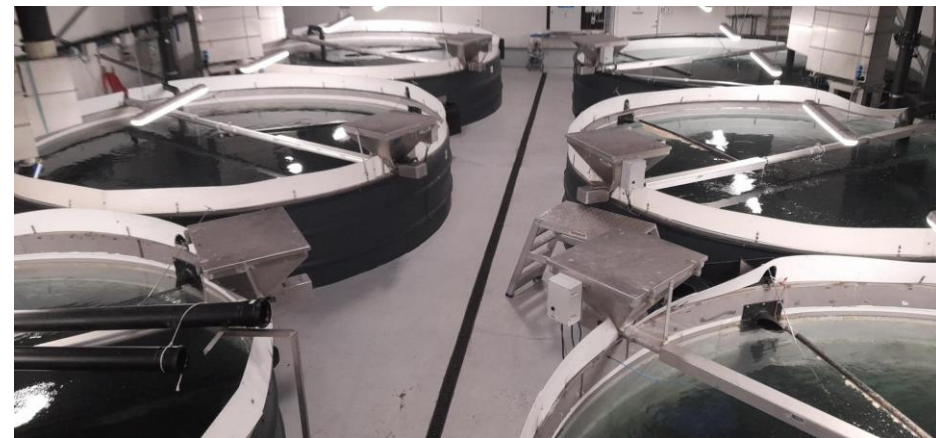
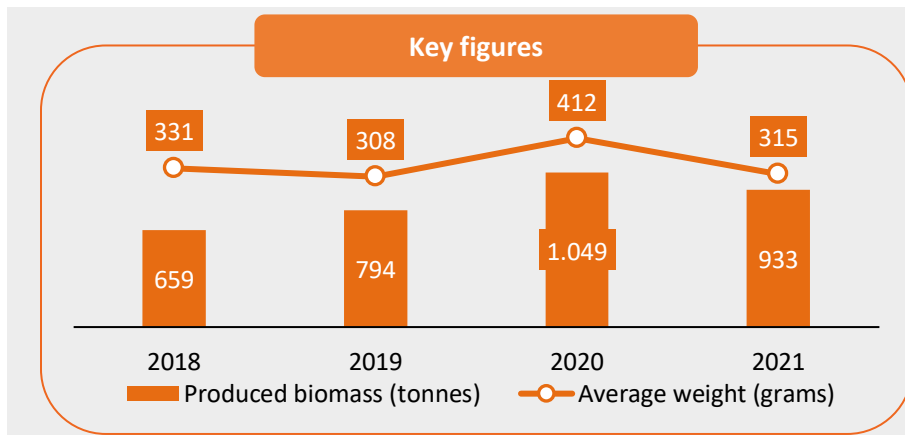


Laxabraut smolt station owned by Laxar

- 🐟 Huge capacity
 - 🐟 Over 30 thousand cubic of tank space.
- 🐟 Been in operation since 2017
 - 🐟 Delivered big smolts with average weigh of 318gr
- 🐟 Most likely biggest smolt station in the world
- 🐟 Possible to double production in future
- 🐟 Challenge has been sea transfer
 - 🐟 Good improvements between years
 - 🐟 In 2022 will use bigger specialized smolt transfer well boat
- 🐟 License of MAB 2.700 tons
- 🐟 400gr smolt saves 3-6 months production in sea vs 100gr smolt



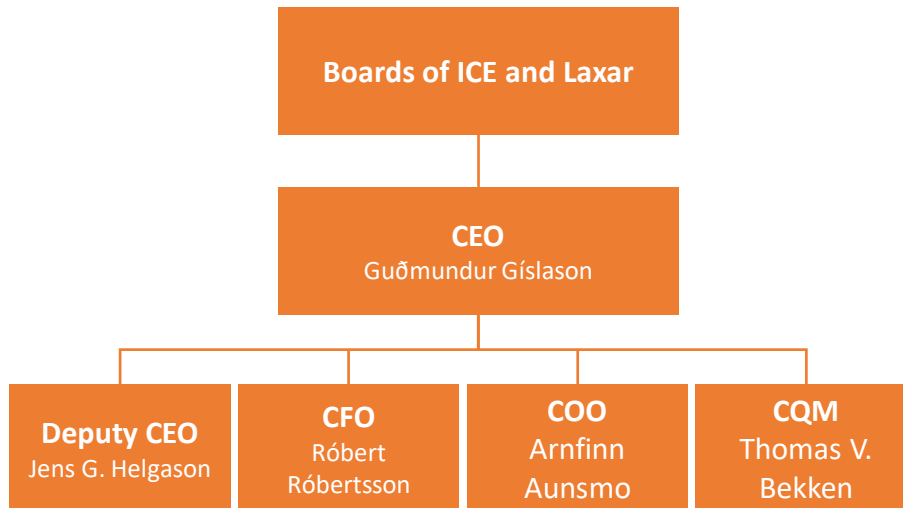
Huge tank capacity and possible to build more. Easy to build and not RAS needed..



Latest equipment to ensure good growth and stable production..

Joint management team

Management structure



Joint management team



CEO - Guðmundur Gíslason

- Bs in Business and MBA from University of Reykjavík
- Co-founder of ICE Fish Farm in 2012
- Previous experience family car importer company B&L and built up first data center in Iceland, Thor Data Center.



Deputy CEO - Jens Garðar Helgason

- Education from University of Iceland and Norwegian School of Economics
- Previous experience includes CEO of Laxar, CEO of Fiskimid Exporting and BoD of Fisheries Iceland and Business Iceland



CFO - Róbert Róbertsson

- Education from the University of Iceland
- Previous experience as Head of Transaction Advisory at EY Iceland



COO - Arnfinn Aunsmo PhD.

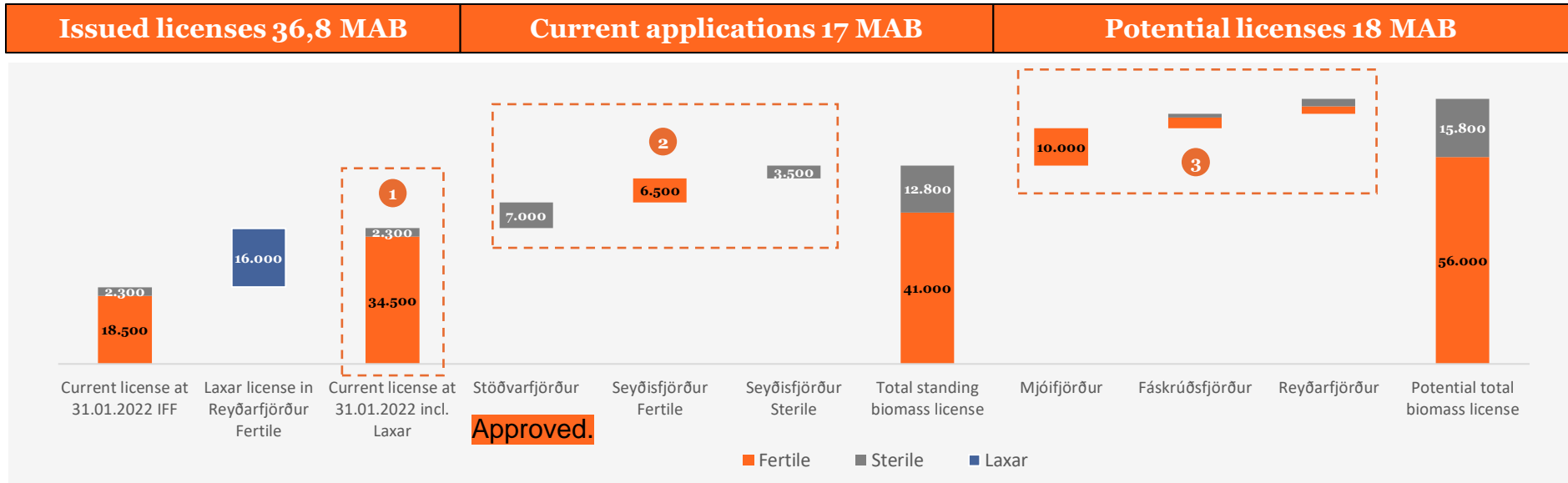
- PhD in Epidemiology of salmon farming from The Norwegian Veterinary School, degree in Veterinary Medicine from the University of Edinburgh
- Previous experience from the Norwegian Army and Måsøval



CQM - Thomas Vavik Bekken

- Education from Aalesund University College
- +20 years experience from the aquaculture companies including at SalMar, AquaGen, and 5 years experience from DNV

Licenses status with 71,8 MAB potential



1 Combined company total current licenses:

- ▶ Fertile license is now 34.500 tonnes.
- ▶ Sterile license is now 9.300 tonnes.

2 Stöðvarfjörður: License issued in Q1 2022.

3 Potentials of additional biomass in Fáskrúðsfjörður and Reyðarfjörður: According to a recent addition to the Marine Research Institute's risk assessment from June 2020 fertile biomass can be added to Fáskrúðsfjörður and Reyðarfjörður, given that minimum average smolt size would be 400 gm. In total, added fertile biomass in the two fjords could be 5.000 tonnes.

3 The minister has ordered the Marine Research Institute to issue bearing capacity and risk assessment for Mjóifjörður. The allowed biomass in the fjord is then set to be auctioned.

Ice Fish Farm has previously submitted an evaluation report to the National Planning Agency and the report was approved by the agency in 2014. Later the laws were changed, discontinuing traditional application process and allowing the government to auction the fjord's biomass.

We have a reason to believe that the position of ICE FISH FARM will be strong when auction will take place due to our work on environmental report and general position in the East.

Steps for improved production in 2022

Smolt farming

- ▶ Ongoing investments for improved production and more capacity in all our smolt stations.
- ▶ Planned 7,6 million smolt average weight 330 grams in 2022 and increasing up to 8 million smolt with average weight 400 gr in 2023
- ▶ Expansion plan to increase smolt number and sizes.

Sea farming

- ▶ Production zones to lower risk
- ▶ Shorten time in sea with bigger smolts and right timing of smolt release and harvest
- ▶ Harmonize feeding, cage set up, density limits in farming at sea.
- ▶ Prepare for smolt output of 2022
- ▶ Postpone further production of sterile salmon

Processing and distribution

- ▶ A box factory is being set up at Djúpvogur at Búlandstindur harvesting station and is estimated to be ready end of Q3 2022.
- ▶ Ongoing improvements.
- ▶ Already shown capacity of 120 tons per day, capable of 30th tons per year.

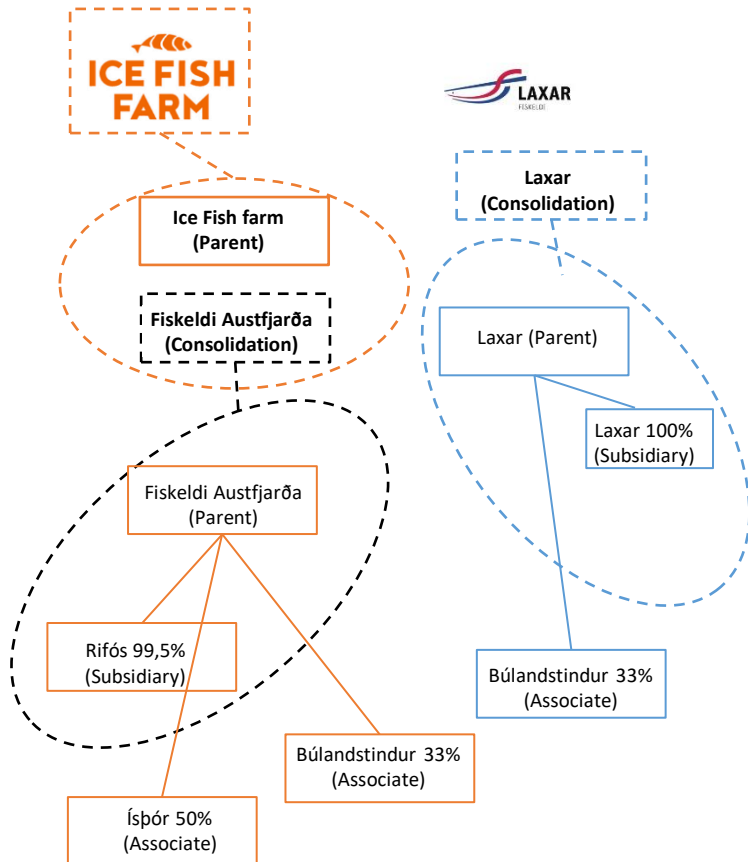
End customer

- ▶ Contract for premium salmon from ICE FISH FARM for second half of 2022 have been achieved higher prices than in 2021.

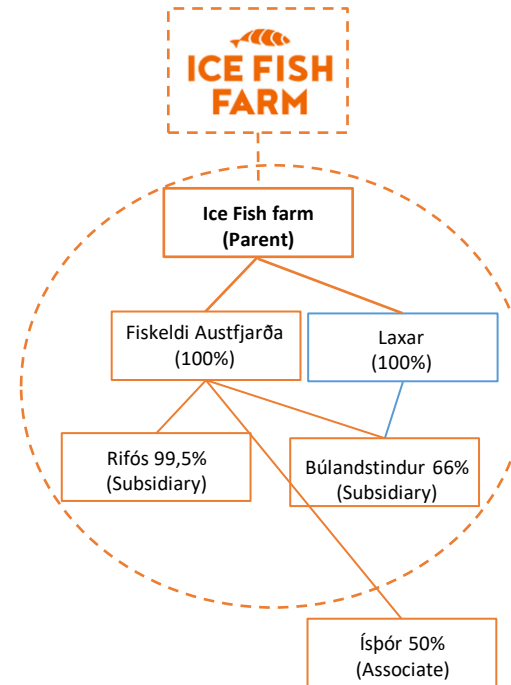


Structure of ICE FISH FARM

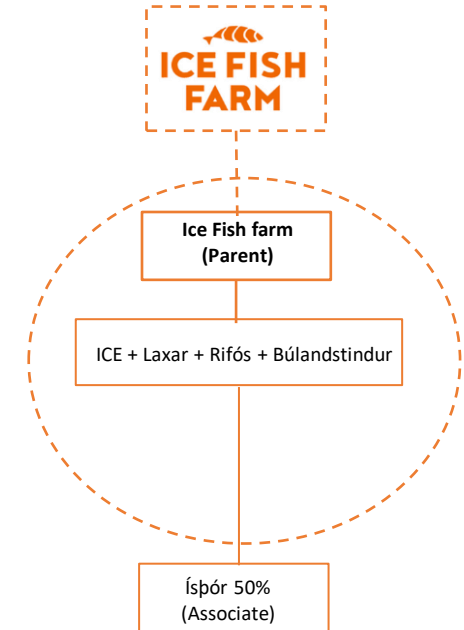
Current



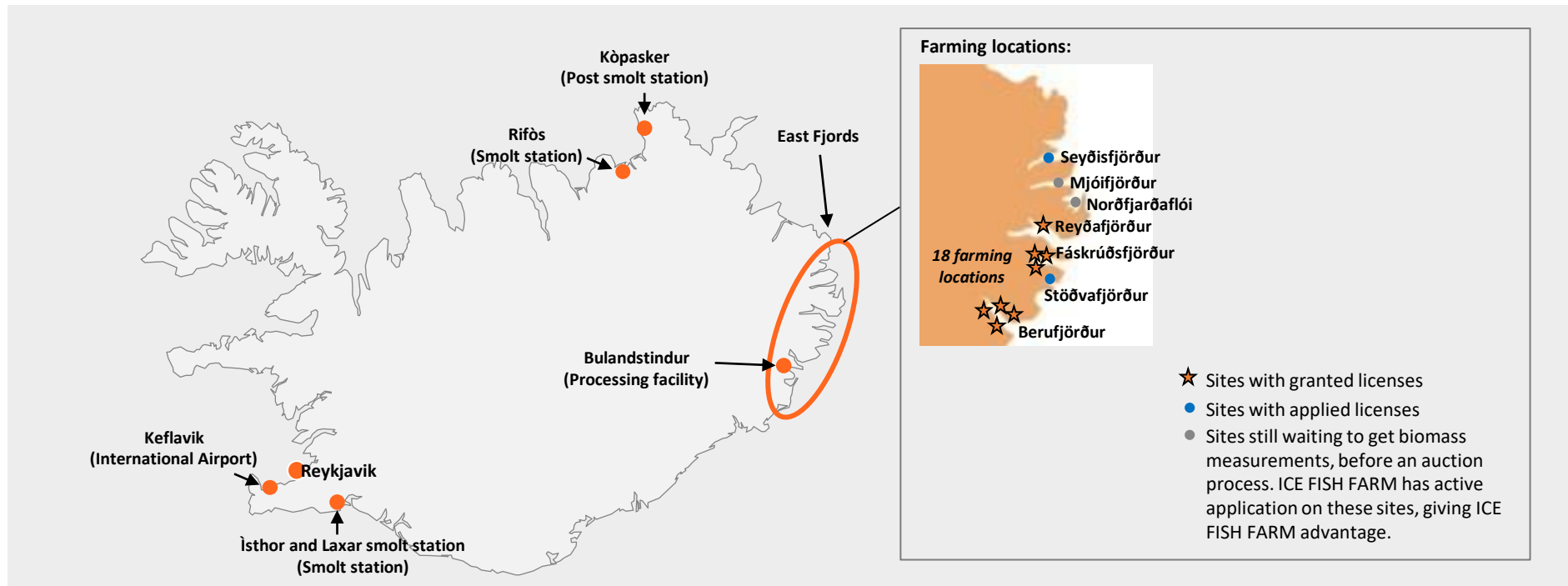
Interim




Merged



Risk diversion, smolt south and north, and spread farmig over 18 locations



 ICELAND has approved bearing capacity of 144.500 tons.

 East Fjords have currently 62.000 tons and have fjords that have not been given capacity but expected to reach approximately total of 72.000 tons.

